

PARTNER IDENTIFICATION FORM (PIF)



Arias & Asociados
ASESORES DE EMPRESAS

A. PARTNER ORGANISATION

PIC	915021371
OID	E10143925
Full legal name	EGESTIONPYME INTERNET, SL
Acronym	EGESTIONPYME
National ID	B50786474
Address (Street and number)	P.º de la Constitución, 29 dupdo., 1.º izda.
Post Code	50001
City	Zaragoza
Country	Spain
Website	www.egestionpyme.eu
Email	egestionpyme.eu@gmail.com
Telephone	+34 976 301 451

B. PROFILE

Type of Organisation	Private entity
Is the partner organisation a public body?	No
Is the partner organisation a non-profit?	No

C. ACCREDITATION

Has the organisation received any type of accreditation before submitting this application?	No
Has the organisation received/applied for any EU grants the last three years?	No

EGESTIONPYME - CONTINUOUS TRAINING AND ICT

Development Specialist

Company Overview

EGESTIONPYME, based in Zaragoza, Spain, is a private company recognized for providing a wide range of specialised services to entrepreneurs and small and medium-sized enterprises. These services cover the fields of entrepreneurship, taxation, labour law and international law and also continuous training and Information and Communication Technology (ICT) development. With over three decades of experience, EGESTIONPYME has built a reputation for maintaining high ethical standards and professionalism in all its endeavours.

Core Competencies

Continuous Training for Companies

EGESTIONPYME specializes in providing ongoing professional development for businesses, ensuring employees receive the necessary training to stay current in their fields. This includes both subsidized and non-subsidized training programs tailored to the specific needs of each company.



- Tailored Training Programs
 - Custom Solutions: EGESTIONPYME designs training programs that are specifically tailored to the needs of each business. These solutions address the unique challenges and objectives of the company, ensuring relevance and effectiveness.
 - Industry-Relevant Content: The training programs cover a wide array of topics critical to business success, including leadership, management, technical skills, and regulatory compliance.
- Subsidized Training:
 - Economic Accessibility: By leveraging subsidized training, EGESTIONPYME ensures that even smaller businesses with limited budgets can access high-quality training resources. EGESTIONPYME helps businesses take advantage of available subsidies and grants for training programs.

- Professional Development:
 - Continuous Learning: EGESTIONPYME emphasizes the importance of continuous professional development, providing ongoing education opportunities that keep employees up-to-date with the latest industry trends and best practices.
 - Career Advancement: These training programs are designed to enhance the skills and knowledge of employees, contributing to their career growth and the overall competitiveness of the business.
- EGESTIONPYME manages and provides ongoing VET training for companies and professionals within the official Spanish programme of FUNDAE (State Foundation for Training in Employment).

Information and Communication Technology (ICT) Development

The company excels in the ICT domain, offering services such as web page development, collaborative platform creation, and e-learning platform design. These services are geared towards enhancing digital literacy and enabling businesses to leverage technology for growth and efficiency.

- Web Development:
 - Responsive Design: EGESTIONPYME offers web development services that create dynamic and user-friendly websites. These websites are optimized for various devices, ensuring accessibility and a positive user experience. Also the company's web development solutions balance functional requirements with aesthetic appeal, creating websites that are both effective and visually appealing.
- Collaborative Platforms:
 - Enhanced Communication: EGESTIONPYME develops platforms that facilitate communication and collaboration among employees and partners, fostering a more connected and productive work environment.
 - Integration Capabilities: These platforms are designed to integrate seamlessly with existing systems and tools, enhancing overall operational efficiency.

- e-learning Solutions:
 - Online Training Platforms: EGESTIONPYME designs and implements e-learning platforms that allow businesses to deliver training content online. These platforms provide flexibility, enabling users to learn at their own pace and convenience.
 - Interactive and Engaging: The e-learning solutions incorporate interactive elements and multimedia content to enhance engagement and retention.

Participation in Erasmus+ Projects

EGESTIONPYME is an active participant in the Erasmus+ program, contributing to projects that promote sustainability and digital transformation in education.

- European Educational Initiatives:
 - Project Experience: EGESTIONPYME has successfully participated in various Erasmus+ projects, demonstrating its ability to meet the high standards and objectives of these European educational initiatives.
 - Innovation and Sustainability: The company's involvement in projects like "Highlighting Urban Green Spaces For Education" and "Talent Management" reflects its commitment to promoting sustainability, innovation, and educational excellence.
- Strategic Consultancy:
 - Project Design and Implementation: EGESTIONPYME's expertise in strategic consultancy is crucial for designing and implementing Erasmus+ projects. The company provides valuable insights and guidance throughout the project lifecycle, ensuring alignment with goals and effective execution.
 - Multidisciplinary Approach: Leveraging a team of experts from diverse fields, EGESTIONPYME brings a comprehensive perspective to Erasmus+ projects, enhancing their scope and impact.

Team and Expertise

EGESTIONPYME boasts a dedicated team of seven permanent professionals, supported by a variable number of interns and over ten experts in various disciplines. This multidisciplinary team underlines the company's investment in

human capital and its commitment to delivering high-quality consultancy services.

Key staff members include:

- **Miguel Angel Arias Morata:** With a background in economics and an MBA, Miguel brings extensive leadership experience as the President of the Aragonese Association of Entrepreneurs and as a University Professor. His role as Treasurer of the Galician Association of Entrepreneurs adds to his financial and governance expertise.
- **Beatriz Aznar Arias:** Beatriz offers a decade of experience in consultancy and training management, with an academic background in Business Science. Her analytical and strategic skills are crucial for the seamless integration of project components.
- **Commitment to Ethical Standards and Professionalism**
 - High Ethical Standards: EGESTIONPYME operates with a strong commitment to ethical practices, ensuring transparency, honesty, and integrity in all its dealings.
 - Professionalism: The company prides itself on maintaining high standards of professionalism, delivering reliable and high-quality services that meet the expectations of clients and partners.
- **Social Responsibility**
 - Community Engagement: EGESTIONPYME actively engages in social responsibility initiatives, supporting the integration of young people into the workforce, providing social protection, and fostering the creation of micro-enterprises.
 - Non-Profit Collaboration: The company collaborates with non-profit organizations to empower disadvantaged groups and promote entrepreneurship, contributing to societal well-being and economic development.

EGESTIONPYME's extensive experience in continuous training management, ICT development, and successful participation in Erasmus+ projects positions it as a valuable partner for initiatives aimed at enhancing business competencies and promoting educational innovation. Also EGESTIONPYME's commitment to high ethical standards, professionalism, and social responsibility further

solidifies its reputation, as it actively supports community empowerment and economic development.



This multidisciplinary expertise positions EGESTIONPYME as a leader in fostering growth, innovation, and sustainability in the business and educational sectors. The company's strategic consultancy capabilities and dedication to social

causes further strengthen its role in driving sustainable growth and development within the EU framework.

OUR PROJECTS

EU Programme	Title	Year	Project identification or contract number	Applicant / Beneficiary name
Erasmus+ KA210	Highlighting Urban Green Spaces For Education	2021	2021-2-ES01-KA210-SCH-000048465	EGESTIONPYME Internet S.L. (Spain)
Erasmus+ KA210	Talent Management	2021	2021-2-ES01-KA210-ADU-000048687	ESIC University (Spain)
Erasmus+ KA210	ICT MIGRANTS	2022	2022-3-FR02-KA210-YOU-000048687	EU-HumanACT (France)
Erasmus+ KA220	SENIOR WISDOM	2024	2024-1-RO01-KA220-ADU-000243936	Vox Civica (Romania)
Erasmus+ KA210	DigiSeniorBank	2024	2024-1-ES01-KA210-ADU-000243084	Horizonte XXII (Spain)

E. LEGAL REPRESENTATIVE

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Person responsible for the project

Title	Mr
Gender	Male
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